



**DEPARTMENT OF THE NAVY**  
 OFFICE OF NAVAL RESEARCH  
 875 NORTH RANDOLPH STREET  
 SUITE 1425  
 ARLINGTON, VA 22203-1995

IN REPLY REFER TO:  
 June 29, 2023

**NEGOTIATION AGREEMENT**

INSTITUTION: **THE PENNSYLVANIA STATE UNIVERSITY**  
**UNIVERSITY PARK, PA 16801-3857**

The Facilities and Administrative (F&A) cost rates contained herein are for use on grants, contracts and/or other agreements issued or awarded to the Pennsylvania State University (PSU) by all Federal Agencies of the United States of America, in accordance with the provisions and cost principles mandated by 2 CFR Part 200. These rates shall be used for forward pricing and billing purposes for the PSU's Fiscal Year 2024. This rate agreement supersedes all previous rate agreements/determinations related to these rates for Fiscal Year 2024.

**SECTION I – RATES – TYPE: PROVISIONAL (PROV)**

UNIVERSITY PARK

<u>TYPE</u>	<u>FROM</u>	<u>TO</u>	<u>RATE</u>	<u>BASE</u>	<u>APPLICABLE TO</u>	<u>LOCATION</u>
PROV	7/1/2023	6/30/2024	60.3%	(a)	Organized Research	On-Campus
PROV	7/1/2023	6/30/2024	26.0%	(a)	Organized Research	Off-Campus
PROV	7/1/2023	6/30/2024	52.4%	(a)	Instruction	On-Campus
PROV	7/1/2023	6/30/2024	26.0%	(a)	Instruction	Off-Campus
PROV	7/1/2023	6/30/2024	27.0%	(a)	Other Sponsored Activities	On-Campus
PROV	7/1/2023	6/30/2024	17.0%	(a)	Other Sponsored Activities	Off-Campus

APPLIED RESEARCH LABORATORY

<u>TYPE</u>	<u>FROM</u>	<u>TO</u>	<u>RATE</u>	<u>BASE</u>	<u>APPLICABLE TO</u>	<u>LOCATION</u>
PROV	7/1/2023	6/30/2024	8.1%	(b)	Organized Research - ARL <sup>1</sup>	On-Campus
PROV	7/1/2023	6/30/2024	6.9%	(b)	Organized Research - ARL	Off-Campus

HERSHEY COLLEGE OF MEDICINE

<u>TYPE</u>	<u>FROM</u>	<u>TO</u>	<u>RATE</u>	<u>BASE</u>	<u>APPLICABLE TO</u>	<u>LOCATION</u>
PROV	07/01/23	06/30/24	67.4%	(a)	Organized Research - HCM <sup>2</sup>	On-Campus
PROV	07/01/23	06/30/24	26.0%	(a)	Organized Research - HCM	Off-Campus

<sup>1</sup> Applied Research Laboratory

<sup>2</sup> Hershey College of Medicine

### DISTRIBUTION BASE

(a) Modified Total Direct Cost (MTDC) means all direct salaries and wages, applicable fringe benefits, materials and supplies, services, travel, and up to the first \$25,000 of each subaward (regardless of the period of performance of the subawards under the award). MTDC excludes equipment, capital expenditures, charges for patient care, rental costs, tuition remission, scholarships and fellowships, participant support costs, and the portion of each subaward in excess of \$25,000.

(b) The ARL sponsored base consists of all on-site and off-site direct costs recorded to projects, (excluding direct material and equipment related costs and direct subcontract costs and tuition). The ARL internal overhead base consists of all on-site and off-site ARL internal overhead costs and F&A is allocated on all direct costs (excludes depreciation, rent, tuition, and allowable interest).

---

## **SECTION II - GENERAL TERMS AND CONDITIONS**

---

A. **LIMITATIONS:** Use of the rates set forth under Section I is subject to availability of funds and to any other statutory or administrative limitations. The rates are applicable to a given grant, contract or other agreement only to the extent that funds are available and consistent with any and all limitations of cost clauses or provisions, if any, contained therein. Acceptance of any or all of the rates agreed to herein is predicated upon the following conditions: (1) that no costs other than those incurred by the institution were included in this indirect cost pool as finally accepted and that such costs are legal obligations of the institution and allowable under governing cost principles; (2) that the same costs that have been treated as indirect costs are not claimed as direct costs; (3) that similar types of costs have been accorded consistent accounting treatment; and (4) that the information provided by the institution which was used as a basis for acceptance of the rates agreed to herein, and expressly relied upon by the Government in negotiating and accepting the said rates is not subsequently found to be materially incomplete or inaccurate.

B. **ACCOUNTING CHANGES:** The rates contained in Section I of this agreement are based on the accounting system in effect at the time the agreement was negotiated. Changes to the method(s) of accounting for costs, which affect the amount of reimbursement resulting from the use of these rates require the prior written approval of the authorized representative of the cognizant agency for indirect costs. Such changes include but are not limited to changes in the charging of a particular type of cost from indirect to direct. Failure to obtain such approval may result in subsequent cost disallowances.

C. **PROVISIONAL RATES:** The provisional rates contained in this agreement are subject to unilateral amendment by the Government or bilateral amendment by the contracting parties at any time.

**D. USE BY OTHER FEDERAL AGENCIES:** The rates set forth in Section I are negotiated in accordance with and under the authority set forth in 2 CFR Part 200. Accordingly, such rates shall be applied to the extent provided in such regulations to grants, contracts, and other agreements to which 2 CFR Part 200 applies, subject to any limitations in part A of this section. Copies of this document may be provided by either party to other federal agencies to provide such agencies with documentary notice of this agreement and its terms and conditions.

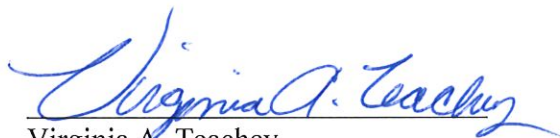
**E. SPECIAL REMARKS:**

1. The rates included in Section I are not intended to be applied to Intergovernmental Personnel Act (IPA) costs. If the Pennsylvania State University elects to seek reimbursement of F&A or internal overhead costs associated with IPA agreements, then the University and the Office of Naval Research shall establish special F&A and/or internal overhead rates for IPA agreements in accordance with the provisions of 2 CFR Part 200.
2. The Government's agreement with the rates set forth in Section I is not an acceptance of Pennsylvania State University's accounting practices or methodologies. Any reliance by the Government on cost data or methodologies submitted by Pennsylvania State University is on a non-precedence-setting basis and does not imply Government acceptance.

Accepted:

FOR PENNSYLVANIA STATE UNIVERSITY:

FOR THE U.S. GOVERNMENT:



Virginia A. Teachey  
Associate Vice President  
for Budget and Finance

\_\_\_\_\_  
Betty J. Tingle  
Contracting Officer

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

*For information concerning this agreement contact:*

Betty Tingle, Contracting Officer  
Office of Naval Research

Phone: (703) 696-7742  
E-mail: [betty.j.tingle.civ@us.navy.mil](mailto:betty.j.tingle.civ@us.navy.mil)