



PennState
Vice President for Research

Innovation Gateway

Office of Industrial Partnerships

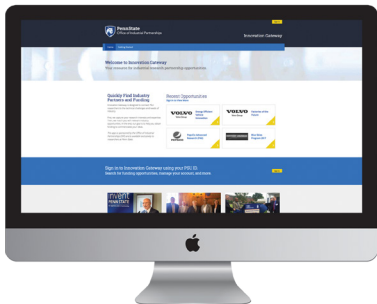
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 **innovation.psu.edu**

Innovation Gateway is a new tool designed to connect PSU researchers to the technical challenges and needs of industry.



Reach more than **5,000 research faculty** and more than **10,000 graduate students** at our **24 campuses** via Innovation Gateway, a unique and efficient project development service offered **only at Penn State**.

Using the new Innovation Gateway tool, companies work with the University's Office of Industrial Partnerships to post specific details of a business challenge or technological need. Interested Penn State faculty, staff or postgraduate teams can then submit their ideas or solutions using a simple standardized format (see reverse).

Posted opportunities, which are viewable only to Penn State researchers, help break the ice between our industrial partners and scientists. Leveraging Penn State's strength as an interdisciplinary institution, opportunities may also elicit proposals from researchers outside the typical areas - leading to truly innovative ideas and improvements for your business.

Opportunities posted to Innovation Gateway typically fall into three categories:

- 1. Request for Proposal (RFP)** - Used when a company has identified one or more specific challenges or technical needs, is looking for proposed solutions, and has a budget to fund a sponsored research project.
- 2. Request for Information (RFI)** - Used when a company has an ongoing need for new technology and is seeking a faculty researcher with relevant expertise and an interest in collaboration.
- 3. Request to Partner (RTP)** - Used when a company is looking for a university research faculty member or team in response to an open or planned federal grant.

Get Started:

Call the Office of Industrial Partnerships at **814-867-6328** to discuss tapping into the Penn State Innovation Gateway for your next project.

Process of Engagement with Industry

Penn State has developed an effective process for engaging with companies who want to explore working with Penn State or expand existing relationships.

“Four blockers” provided by our researchers are one of the ways Penn State gives our **700+ industry partners a concise and consistent** format to review relevant research.

 PennState (Enter Title Here)	
Description <ul style="list-style-type: none"> • Primary Investigator: • Project team: • Opportunity / Need: • Value Proposition: • Proposed Concept: 	Current Status <ul style="list-style-type: none"> • Background: • Facilities:
Risks / Unknowns <ul style="list-style-type: none"> • Technical: • Commercial: • Scale-up, validation: • Experimental, computational: 	Project Plan: <ul style="list-style-type: none"> • Goals of the project: • Length of research: • Collaborations: • Other findings: • Operational expense:

